

Relationship Grid

A		B		C		D	
I enjoy supporting others		I prefer a more professional approach		I am warm + enthusiastic		I freely share my opinions	
I try to be friendly		I need time to get acquainted		I enjoy animated discussions		I prefer to lead the conversation	
I tend to listen to others		I'm more formal when relating to others		I form connections easily		I emphasise actions in relationships	
I foster co-operative relationships		I tend to be reserved initiating relationships		People call me high spirited		I take charge in relationships	
I generally trust others		I am reliable in relationships		I feel energised about the possibilities that relationships can bring		I openly defend my views	
Harmonious		Practical		Vigorous		Influential	
Collaborative		Realistic		Animated		Forthright	
Open		Level-headed		Engaged		Confident	
Co-operative		Fair-minded		Expressive		Convincing	
Supportive		Analytical		Irrepressible		Compelling	
Helpful		Fair		Vivacious		Forceful	
Accommodating		Steady		Fanatical		Commanding	
Obliging		Reasoned		Enthusiastic		Driven	
Careful		Consistent		Energetic		Exacting	
Caring		Reliable		Dynamic		Provocative	
Total column A		Total column B		Total column C		Total column D	